



DEALER PROFILE

Southeast Electronics Source, Inc. tel: 561.687.7737 | toll-free: 877.885.1732
2361 Vista Parkway, Suite 15 fax: 561.615.4560
West Palm Beach, FL 33411 email: sales@electronics-source.com

It's easy to become an Electronics Source dealer!

Simply fill out the dealer profile and credit card authorization form (pages one and two), sign where indicated, and fax page one and page two to us along with your opening order at 561-615-4560. Or you may email the forms to us at: sales@electronics-source.com.
If you are interested in applying for open account terms, please fill out the Credit Application and personal Guarantee on pages 5 and 6, sign them and fax or email them to us. In order to be considered for open account terms a customer must have been in business for at least one year and have established good credit standing.
Electronics Source dealers enjoy the finest in customer service, great selection, free shipping on qualifying orders, and in-house tech support.
Thanks for your interest in us and we look forward to serving you.

BILLING ADDRESS

Company Name _____
D/B/A _____
Address 1 _____
Address 2 _____
County _____
City, State, Zip _____
Phone _____
Fax _____
Website _____

SHIPPING ADDRESS

AUTHORIZED BUYERS (PLEASE PRINT NAME)

Name	Email	Phone
_____	_____	_____
_____	_____	_____

ACCOUNTS PAYABLE CONTACT

Name	Email	Phone
_____	_____	_____
_____	_____	_____

Other people you would like to receive information from Electronics Source

Name	Title	Email	Phone
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Date Business Established _____
Annual Sales (\$) _____
Estimated monthly purchases _____
Estimated monthly purchases from Electronics Source _____

TYPE OF BUSINESS

Proprietorship _____ Partnership _____
Corporation _____ Federal ID # _____

Do you have a showroom? Yes ___ No ___
If yes, is it ___ open to the public
___ by appointment only
Number of salespeople _____
Number of installers _____

Lines you would like to purchase from Electronics Source:



CREDIT CARD DEALER APPLICATION

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DATE

Company Name SHIPPING ADDRESS (IF DIFFERENT)
DBA
Address 1
Address 2
City, State, Zip
County
Phone
Fax
Email

Card Type [] Visa [] MasterCard [] American Express [] Diners Club
Please Note: Electronics Source Accepts Visa, Mastercard, American Express And Diners Club Only

Credit Card Billing Address (if different from above)
Name
Address 1
Address 2
City, State, Zip
Phone
Credit Card #

V-CODE Expiration Date (Month/Year)

I hereby authorize Southeast Electronics Source, Inc. to charge my credit card for purchases to my account. Orders placed by me either verbally or in writing may be charged to my credit card. I also authorize the following persons to place orders with Southeast Electronics Source, Inc. which will be billed to the credit card listed above.

Cardholder Signature Print Name Date

Additional Authorized Buyer Additional Authorized Buyer Additional Authorized Buyer

As Owner/Responsible Officer, I acknowledge I have received and agree to the Electronics Source Terms and Conditions.

Signature of Owner/Responsible Officer Date

Please Print Name & Title Title

Electronics Source requires you to provide a copy of your state resale certificate and occupational license to establish a wholesale account. Electronics Source is required to charge applicable sales tax unless a copy of your valid state Sales and use Tax Certificate is on file. Please fax your State Resale Certificate and Occupational License to: 561.615.4560



NEW ACCOUNTS

A completed New Account/Dealer Application including a signed copy of your resale tax certificate must be on file with Southeast Electronics Source, Inc. before an opening order can be processed. Applications will be processed upon receipt of the first order.

ORDER PROCESSING AND DELIVERY

Orders may be placed by phone, fax or e-mail. Orders received before 4:00 P.M. will be shipped the same day, limited to stock on hand and approved credit. All backordered items will be shipped as soon as they are received. Minimum Order is \$50.00.

TERRITORY RESTRICTIONS

Territory restrictions apply to certain products and/or manufacturers. Please call for details.

METHODS OF PAYMENT

Visa, MasterCard, American Express, Diners Club, COD cash (unless otherwise prearranged and authorized by our credit department), or open terms (on approved credit accounts).

RETURNED CHECKS

Returned checks will incur a \$25 (or maximum allowed by law) charge. Returned checks will not be considered resolved until Southeast Electronics Source, Inc. receives a cashiers check or certified money order for the amount of the returned check, plus any additional charges.

CREDIT SALES POLICY (OPEN ACCOUNT)

All invoices are due 30 days from invoice date. No discounts for cash offered. If payment is not received within terms of invoice, the account will be considered past due and will be assessed a finance charge of 1.5% per month (18% per annum). Any account considered past due may be put on a temporary hold basis until payment is received. Additional information may then be requested to make further changes. In event of non-payment of said account it becomes necessary for Southeast Electronics Source, Inc. to obtain the services of an outside collection agency the undersigned promises to pay Southeast Electronics, Inc. all fees and costs associated with collection efforts.

In case of suit, action or proceeding for non-payment of said account, the undersigned agrees to pay Southeast Electronics Source, Inc. reasonable attorneys fees to be fixed by the trial court and if any appeal is taken from any decision of the trial court, such further sums as may be fixed by the appellate court, as Southeast Electronics Source, Inc. reasonable attorneys fees in the appellate court. Jurisdiction and venue of said suit shall be in the courts of the State of Florida in Palm Beach County, and Florida law shall apply. Signature by you or your authorized representative on our credit applications is presumed to establish your acceptance of the terms and conditions set forth herein, without exception and to your agreement to comply with said terms.

FREIGHT

Free Shipping Program Details: Orders of \$500.00 or greater qualify for free shipping on regular ground shipments within AL, FL, GA, MS, NC, SC, and TN business to business.

Exclusions: Flat panel displays and televisions, oversize and or overweight items.

FOB point: Our warehouses. All products will be shipped via UPS Ground (Maximum weight 80 lbs.) or Common Carrier, FOB, unless specified otherwise. UPS 3-day, 2-day, Next Day Air and FedEx services are for additional cost. **Title and risk of loss passes to customer at FOB shipping point and all claims must be filed with the carrier.**

FREIGHT DAMAGE

Southeast Electronics Source, Inc. DOA policy does not cover physical damage incurred in shipping. If you receive a product damaged in shipping, please follow these instructions:

- UPS and FedEx shipments received damaged must be noted with your driver at the time of delivery for refusal. Southeast Electronics Source, Inc. will send a replacement unit upon request - normal terms and conditions apply. If you accept the delivery, you are responsible for making damage claims.
- Shipments received by truck must be accepted with all damage noted on the Bill of Lading. You must then place the claim with the carrier.

SHIPPING DISCREPANCIES

The proper processing of your order is very important to us. Please contact us within one business day of any shortages, overages or other shipping errors.

REFUSED ORDERS AND STOCK RETURNS

A 15% restocking fee plus all freight charges will be applied to the return of refused orders and stock returns. Southeast Electronics Source, Inc. does not offer a return policy on products. However, if you would like to request a RA to return a product for credit, all of the following must be met:

1. The product must be unopened.
2. The item must have been purchased within the last 30 days..

REFUSED ORDERS AND STOCK RETURNS (CONTINUED)

3. A copy of your original invoice must be provided with the return.
4. The product must be current (not discontinued).
5. Returns on special orders and bulk wire will not be accepted.

If the preceding conditions are met, Southeast Electronics Source, Inc. will accept the return and will issue a credit to your account less a 15% restocking fee. (Return process described below)

DEFECTIVES AND RETURN AUTHORIZATIONS (RA's)

Our Return Authorization Department must handle all returns. Defective products and shipping errors must have a Return Authorization Number. Call (561) 687-7737 ext. 19 with the model number and a description of the problem. We will give you the necessary Return Authorization Number to return the merchandise. No returns will be accepted without a R.A. Number and proper paperwork. Only boxes with a clearly marked R.A. Number on the outside of the box will be accepted. All returned products must be shipped back in original packaging with all enclosed manuals and accessories. R.A. Numbers will only be valid for a 10-day period. Merchandise returned for any reason other than shipping error or defect will be assessed a 15% restocking fee. A shipment refused for any reason is subject to a 15% restocking fee. These charges must be paid prior to your next order. This is necessary to clear your account to SHIP OK status. Any new merchandise returned after 6 months may be assessed a higher restocking fee.

PRODUCT WARRANTIES

Southeast Electronics Source, Inc. guarantees all merchandise for three months following the date of shipment. After three months, the individual manufacturer's stated warranty applies. Please refer to the manuals and warranty cards enclosed with the product. Check with your local service center or call us for a referral. If you are unsure or have a specific question, feel free to call us at 877-885-1732.

SPECIAL ORDERS

Products from our vendors that are not stocked at Electronics Source can be special ordered based on your needs. The shipping costs for these special orders will be the responsibility of the dealer and in some cases will require full or partial payment in advance. Once the order has been placed for these items, they are non-cancellable and non-refundable.

WILL CALL

Will Call orders must be picked up between 8:00 A.M - 5:00 P.M., Monday through Friday. Items will be held on call for a maximum of 5 business days from the date the order is submitted. After 5 business days, we must receive payment in order to hold the product. Orders not paid for will be canceled.

AUTHORIZED LINES

All prospective dealers of Southeast Electronics Source, Inc. *authorized lines* must be interviewed and authorized by Southeast Electronics Source, Inc. salesperson either in person or by phone prior to shipment. Any dealer selling selected lines/products, will be conditionally authorized upon acceptance by Southeast Electronics Source, Inc. Dealer must attend Southeast Electronics Source, Inc. Dealer Certification Training within 90 days of conditional authorization to sell the lines/products. Dealers will be required to attend periodic recurrent training as new products are released. Southeast Electronics Source reserves the right to revoke authorization for failure to meet individual authorized line/product guidelines and /or dealer requirements.

DISCLAIMERS

Buyer assumes all responsibility for proper selection, design, installation, operation, and maintenance of all merchandise provided by Southeast Electronics Source, Inc. We will not be held liable for any damage due to mishandling, improper installation or incorrect information contained in its printed catalog, literature, and price lists. All specifications, terms and conditions availability, model changes, and pricing are subject to change without notice.

INTERNET

Resale of products purchased from Electronics Source via the internet, mail order or by other forms of electronic media is strictly prohibited without prior written approval from Electronics Source.

NEW ACCOUNT/DEALER APPLICATION

All information is confidential. Please fill in all blanks.
Incomplete applications may result in a delay in processing.



GENERAL INFORMATION

Company Name _____

DBA _____

Bill To Street Address _____

City, State Zip _____

Owner/Agent _____

Ship To Street Address _____

City, State, Zip _____

Phone Number _____

Fax Number _____

Email _____

Southeast Electronics Source, Inc.

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West Palm Beach, FL 33411

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toll-free: 877.885.1732

fax: 561.615.4560

email: sales@electronics-source.com

County _____

BANK REFERENCE

Bank _____

Account Num. _____

Address _____

Phone Number _____

City, State Zip _____

Fax Number _____

Bank Credit Line _____

Secured Y/N _____

TRADE REFERENCE (Please provide three trade references)

Name _____

Name _____

Name _____

Address _____

Address _____

Address _____

City, State Zip _____

City, State Zip _____

City, State Zip _____

Phone _____

Phone _____

Phone _____

Fax _____

Fax _____

Fax _____

Account Num. _____

Account Num. _____

Account Num. _____

CREDIT TERMS (Please check all that apply)

Credit Terms Requested (Monthly) \$ _____

Preferred Terms: Net 15 days Net 30 days

COD/Company Check Terms Requested

Orders can be sent COD cash, cashier's check, money order or credit card until company check is approved or credit is established. **Any credit line requested greater than \$5000 will require financial information which will be relied upon by Electronics Source.** Any such financial statements will be kept strictly confidential.

Financial Statement Enclosed: Yes No No

Financial Statement Will Be Furnished Upon Request: Yes

Electronics Source is required to charge applicable sales tax unless a copy of your valid state Sales and use Tax Certificate is on file.

Federal ID Number _____

Resale Tax Number _____

For the purposes of obtaining merchandise from Southeast Electronics Source, Inc. on credit, the following statement in writing made by the applicant authorizes Southeast Electronics Source, Inc. to contact any references given and inquire of them about credit history. Upon approval of this application, applicant agrees to abide by the terms and conditions of sale. Applicant further agrees to notify Southeast Electronics Source, Inc. in writing within five days of any change of ownership, address, telephone number, or authorized purchasing agent(s). As Owner/Responsible Officer, I acknowledge I have received and agree to the Electronics Source Terms and Conditions.

I Hereby Authorize The Above To Release All Information Needed

Signature of Owner/Responsible Officer _____

Title _____

Please Print Name & Title _____

Date _____



PERSONAL GUARANTEE

The undersigned personally guarantees the payment of all sums and amounts which hereafter become due and payable for goods and merchandise sold to _____ plus any service charges, interest and cost, collection fees and attorney's fees at the trial court and appellate levels.

I agree and consent that this guarantee shall be interpreted and governed by the laws of the State of Florida and that because payments are to be made in Palm Beach County, Florida, that county shall be the venue of any action brought by Southeast Electronics Source, Inc., to enforce the terms of this guarantee.

This guarantee may not be revoked, modified or amended except in writing sent by US Mail, return receipt requested, to Southeast Electronics Source, Inc. and any revocation, modification or amendment thereof shall not affect this guarantee as to obligations incurred prior to the date of such notice. This guarantee is given to Southeast Electronics Source, Inc. to induce Southeast Electronics Source, Inc. to grant credit to the entity seeking credit from Southeast Electronics Source, Inc. in this application.

The undersigned hereby expressly waives notice, presentment and demand for payment on the primary obligor; notice of default, extension of time for payment, compromise or any other notice to which the undersigned might otherwise be entitled to.

OFFICER

WITNESS

Signature _____

Signature _____

Print Name _____

Print Name _____

Title _____

Dated this ____ day of _____ 20____